



Project  
**QUEST**

2022  
**ANNUAL  
REPORT**

## LEADERSHIP ADDRESS

As we closed the books on this fiscal year, it is our collective assessment that the state of Project QUEST is solid and we are well positioned for the foreseeable future. That future rests upon a strong organizational culture, talented and dedicated staff, disciplined governance practices, and trusted partnerships. This fiscal year also marked Project QUEST's 30th anniversary and served as a testimony to our enduring mission and commitment to service.

Over the last two years Project QUEST has persevered and demonstrated a resiliency beyond measure. However, like many organizations, Project QUEST is turning the page on the pandemic. More than any other time in our 30-year history, Project QUEST has the resources and capabilities for greater community impact.

Several key achievements highlighted a very successful year. For the second consecutive year, Project QUEST served more than 2,000 participants. We introduced hybrid work schedules and telecommuting work options for our employees. Social media performance (559,000 reaches) broke records and continued to magnify the Project QUEST brand. This year also marked the second year of producing a positive net asset change that provides us the ability to invest in our organizational needs. Finally, there was a tremendous community response to our 30th Anniversary Community Open House event in July.

Without question, the most significant moment for Project QUEST this year was being selected as one of four prime service providers for the City of San Antonio's bold new job training program, Ready to Work (RTW). Over the next five years, Project QUEST will commit a majority of its resources to RTW. It will be a worthwhile challenge!

In conclusion, the year brought about notable achievements, celebrations and changes. Workforce development is a true team sport. Our talented staff possesses a combined 200+ years of experience and the Board is populated with highly engaged leaders. However, we do not accomplish our work in isolation. We rely on a vast network of partners, stakeholders, investors and supporters to deliver nationally recognized workforce services to the San Antonio community. We offer our sincere gratitude to every person and organization that enables the Project QUEST mission!



**David J. Zammiello, SPHR**  
PRESIDENT/CEO



**Dr. Mary Stefl**  
BOARD CHAIR

On the occasion of our 30th Anniversary, we made sure to mark this special accomplishment throughout the year.

## VIP CELEBRATION

After a 2 year hiatus, we held the much-awaited return of our in-person VIP Celebration.



## OPEN HOUSE

We moved into our new offices during the public health pandemic. We finally had the opportunity to invite the community to visit and celebrate our new location.



## ANNUAL AWARDS CEREMONY

After 2 successful virtual events, we were able to have an in-person Annual Awards Ceremony at the Witte Museum and honor the 11 awardees who have helped Project QUEST become who we are today.



# 30<sup>TH</sup> ANNIVERSARY

## OUR EFFORTS THIS YEAR LED TO SEVERAL KEY OUTCOMES

- Surpassed over 2,000 participants served for the second consecutive year.
- Selected as a prime service provider for the SA Ready to Work program and enrolled 210 participants this fiscal year.
- First provider to enroll, graduate, and place a participant through Ready to Work.
- Maintained a strong financial position while delivering over \$6 million in direct support to participants.
- Expanded brand identity through record breaking social media reaches (559,000).

# PARTICIPANT

## OUTCOMES

**2,093**

PARTICIPANTS SERVED



**543**

GRADUATES



**454**

JOB PLACEMENTS



**\$21.65**

AVG. HOURLY WAGE (AFTER GRADUATION)



## DEMOGRAPHICS

**31**

AVERAGE AGE

**29%**

SINGLE PARENTS

**49%**

PARENTS

**70%**

WOMEN

**4%**

FORMER MILITARY

**49%**

RECEIVE PUBLIC ASSISTANCE

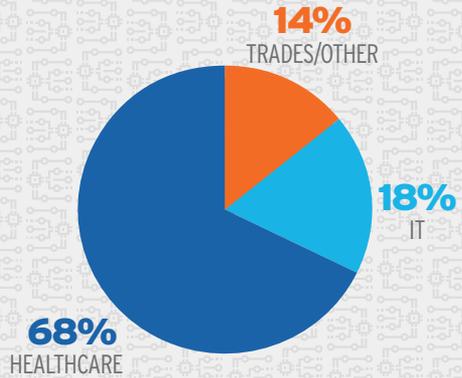
**14%**

AFRICAN-AMERICAN

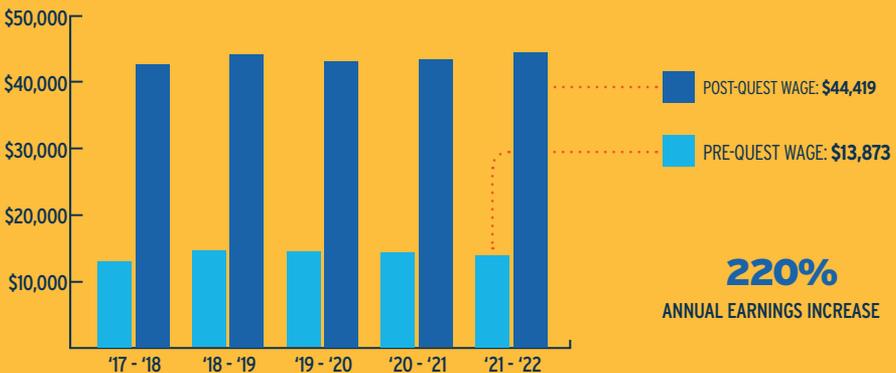
**66%**

HISPANIC

## CAREER TRACKS



## PARTICIPANT ANNUAL EARNINGS



# FINANCIAL STATEMENT



**CHANGE IN NET ASSETS**  
**\$149,308**



	State Government	<b>\$79,082</b>
	Local Government	<b>\$7,608,316</b>
	Foundation Grants	<b>\$1,426,123</b>
	Other	<b>\$290,124</b>

	Program Services	<b>\$8,276,733</b>
	Administration	<b>\$846,589</b>
	Fundraising	<b>\$131,015</b>

>>TOTAL NET ASSETS, END FY '22  
**\$1,132,803**



## SUCCESS STORIES

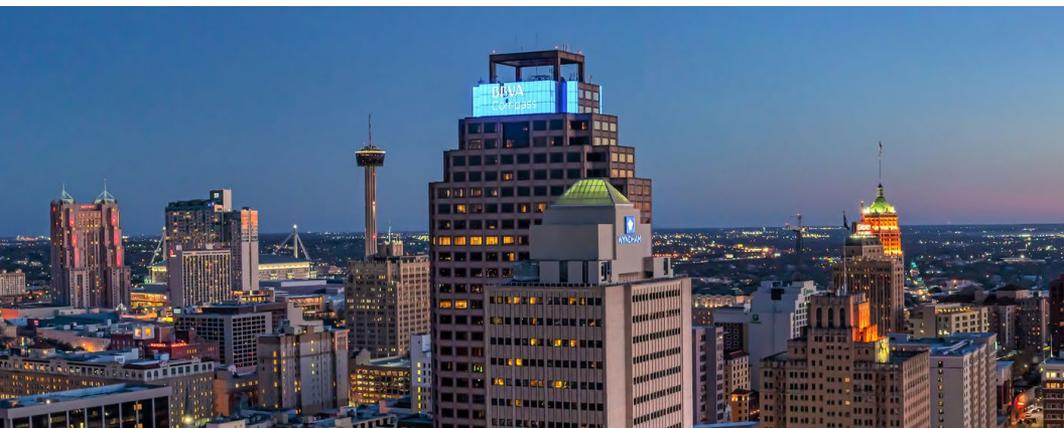


### Sabrina DENTAL ASSISTANT

Sabrina enrolled into Project QUEST on May 20, 2022. Sabrina is a military wife and mother, and the only source of family income was through her husband's VA benefits. Prior to training, Sabrina would work mostly retail jobs, and had never attended college due to the nature of her husband's military career. Her husband has since retired from the military, and San Antonio became their permanent residence.

Sabrina always had a passion for the dental field, so the short-term Dental Assistant program was a great fit. She started the Dental Assistant program through The University of the Incarnate Word Continuing Education on June 7, 2022. While Sabrina was in training, her husband took care of their son while she was attending class and studying. Sabrina successfully completed her program and passed the Registered Dental Assistant state exam in August 2022. Shortly after, she was able to secure full time employment as a dental assistant.

This training also presented an opportunity for Sabrina to pursue further education. With the help of Project QUEST, Sabrina was able to finally enhance her career journey.





## Jazlyn

MEDICAL ASSISTANT

Jazlyn enrolled in Project QUEST seeking support to pursue her Certified Clinical Medical Assistant certificate at the University of the Incarnate Word. It had been 12 years since Jazlyn had been enrolled in school, as the birth of her first daughter forced her to end her studies and get a job at a local fast food restaurant.

Over the next decade, Jazlyn and her husband struggled financially, and with the birth of her third son, Jazlyn realized she needed to make a change. She heard about QUEST and the support we provide and sought education for a job in healthcare. Jazlyn was one of the first participants QUEST was able to enroll in the City of San Antonio's Ready to Work program. She successfully completed training in October 2022.

Before graduating from her training program, Jazlyn secured a job offer working as a Medical Assistant at the same pediatrics office she uses for her children. As one of the first graduating participants from this program, Jazlyn's story has received local and national attention, and she has served on a panel alongside San Antonio's Mayor Ron Nirenberg, Congressman Joaquin Castro, and US Secretary of Labor Marty Walsh. "I'm not going to stop," said Jazlyn, "I want to set an example for my kids." Jazlyn is grateful to Project QUEST for being by her side throughout her career journey.



# THANK YOU TO OUR DONORS

October 1, 2021 - September 30, 2022

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City of San Antonio

## \$1,000,000 & UP

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## \$100,000 & UP

Nancy Smith Hurd  
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## \$50,000 & UP

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## \$10,000 & UP

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## OUR MISSION

To strengthen the economy and transform lives by preparing individuals for in demand, living-wage careers.

## OUR VISION

Project QUEST will be San Antonio's leading workforce development initiative; providing life-changing services, education and career skills through collaboration and community partnerships.

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October 1, 2021 - September 30, 2022



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