

2021

ANNUAL REPORT



Dear Friends and Supporters,

As we continue to live in unprecedented times, Project QUEST has continued to thrive based on our adaptability, determination and commitment to our mission. As a nonprofit focused on breaking down barriers and uplifting those in our community who need it the most, we are proud to be on the front lines empowering those in our community most adversely impacted by the ongoing public health pandemic.

This year we finalized the implementation to modernize our processes while building capacity. Again, a vast majority of our interactions, enrollments and participant contact were virtual. However, we were able to maintain balance between virtual and direct in-person contact to all residents ensuring access to Project QUEST services. We should all be proud of what was accomplished.

Project QUEST continues its service to San Antonio's workforce recovery and resiliency plan. As a small non-profit agency, we have performed extremely well in support of the Train for Jobs SA (TfJSA) and Bexar STRONG initiatives. This year we served over 2,000 participants, far surpassing our previous year's outcomes. The workload and organizational stress handling the volume pushed us to new levels. The level of success given the overall volume is remarkable and a credit to the entire team. It was teamwork and dedication that allowed us to get through it.

As we look forward to celebrating our 30th Anniversary in 2022, we have a great deal to be proud of. We have grown as an organization. We have learned a great deal and are poised for the next set of challenges. We want to acknowledge and thank the Board of Directors, community supporters, corporate partners, and elected officials for your continued support. We value your service and guidance. It is going to take all of us. We are Stronger Together!



DAVID J. ZAMMIELLO, SPHR
President | CEO



DR. MARY STEFL
Board Chair

**Race with no
finish line.
That's the race
we are on.
Onward and
upward.**

**Dr. Robert Vela, Ed.D., President of
San Antonio Community College**

**Describing the work of Project QUEST,
Inc. and its partners to address the
regional workforce development effort.**

OUR EFFORTS LED TO SEVERAL KEY OUTCOMES:

Achieved a 300% increase above Project QUEST's previous year enrollment performance;

Stewarded \$12.5 million in tuition assistance and program support back to the community;

Coached over 1,100 participants across 40 career pathways and 18 different training institutions;

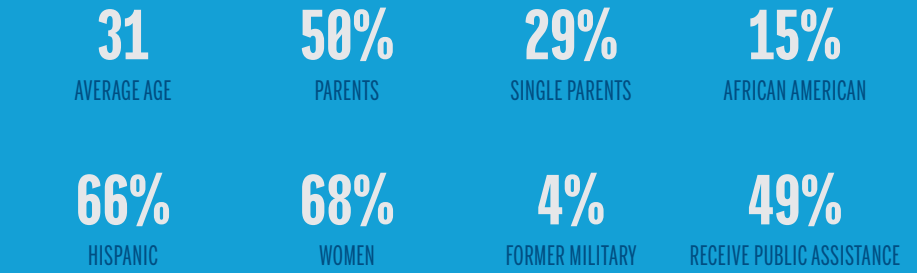
Achieved a 200% plus increase in wages for the 295 participants placed into living wage jobs, with a median wage of \$21/hour;

Addressed equity by serving 85% of participants from diverse populations.

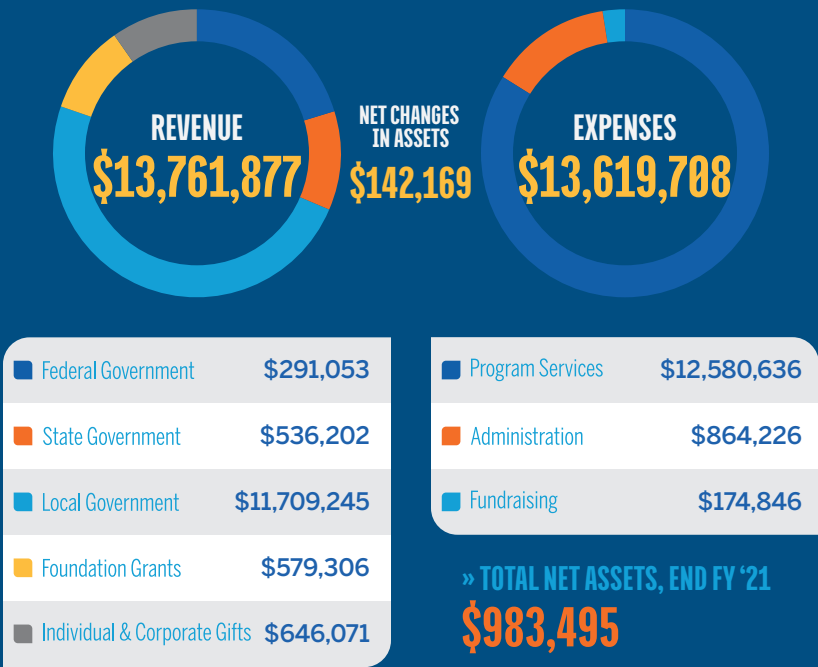
2021 OUTCOMES



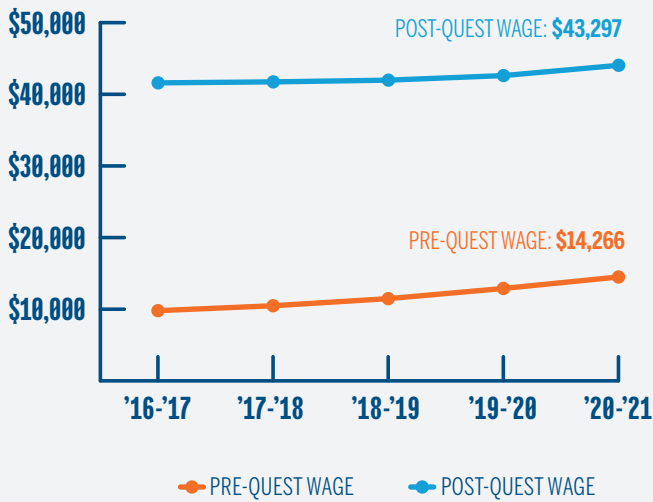
PARTICIPANTS



FINANCIAL STATEMENT

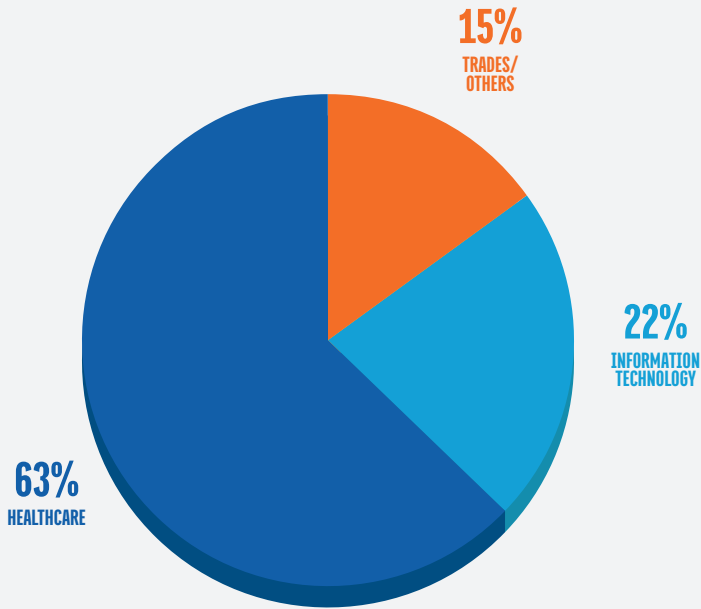


ANNUAL EARNINGS



ANNUAL EARNINGS
INCREASE
208%

CAREER TRACKS



■ GUADALUPE

PRODUCT ADMINISTRATOR



Lupe enrolled in Project QUEST for assistance in a Data Science program at Codeup. After years of customer service jobs, Lupe knew that she wanted to make a change. She was impacted by COVID-19 as she was unemployed at the time of enrollment, however was ready to commit to workforce training that would improve her job opportunities. She was determined to do well in the course to advance her career and provide more for her family. Lupe

graduated from the Data Science program on September 2021 and began to apply for jobs. Despite numerous first round interviews, Lupe was never able to move onto the next phase of interviewing. Lupe met with the QUEST Employer Engagement team and her Career Coach to receive interview prep. She received great feedback and even attended a mock interview session with her Career Coach. A few weeks after these sessions, Lupe received a job offer as a Product Administrator. Lupe is grateful for the guidance and support Project QUEST provided her during and after her training.

■ BENJAMIN

MARKETING ASSOCIATE-DEVELOPER

Ben enrolled in Project QUEST for assistance with training for Full-Stack Web Development at Co-deup. Prior to enrolling into the program, he had been impacted by COVID-19 early in March 2020, had exhausted unemployment benefits and had to live off of savings. Ben had an associate degree in finance however was not able to retain stable employment. He had a passion for IT, and was in need of developing skills in order to be marketable in the IT field.

Ben heard of the availability of funds from City of San Antonio and applied through Project QUEST. He began the program in March 2021 and successfully completed training in September 2021. At one point in the program, Ben was in need of QUEST guidance and support in order to stay in the program and complete his training. He was able to contribute to his capstone project that demonstrated his newly acquired skillset as a software developer. Ben has been able to secure employment under the job title of Marketing Associate-Developer. With the support of Project QUEST, Ben was able to afford quality training and allowed him to transition to an in-demand career in Information Technology.



THANK YOU TO OUR DONORS

October 1, 2020-September 30, 2021

\$2,000,000+

City of San Antonio

\$1,000,000+

USAA

\$20,000+

Bank of America

Bexar County
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Cheever

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\$10,000+

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\$5,000+

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Felicia Godley	Matthew Zapata	Vivan Oleary
Fernando Esparza	Micah Culpepper	
George Santos	My Story, Inc.	

ABOUT US

OUR MISSION

Project QUEST strengthens the economy and transforms lives by preparing individuals for in-demand, living wage careers.

OUR VISION

Project QUEST will be San Antonio's leading workforce development initiative; providing life-changing services, education and career skills through collaboration and community partnerships.

BOARD OF DIRECTORS

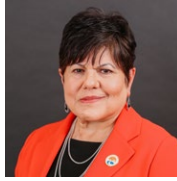
October 1, 2020 – September 30, 2021



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Retired Professor of Health
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University



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COPS/Metro Representative



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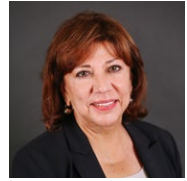
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Mayor, City of San Antonio



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DAVID J. ZAMMIELLO, SPHR
President/CEO,
Project QUEST, Inc.



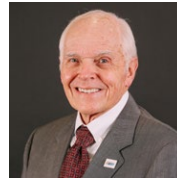
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Retired United States Army;
COPS/Metro Representative



CHARLOTTE "CHAR" WHITAKER
Chief Intellectual Property
Council, USAA



MATTHEW BOMERSBACH
Executive Vice President
Business Integration,
Broadway Bank



In Memory of
DON BEELER[†]
Years of Service: 2012-2021

DIRECTORS EMERITUS



In Memory of Our Founder
TOM C. FROST[†]
(1927-2018)



In Memory of Our Founder
CHARLIE E. CHEEVER[†]
(1928-2021)



**SR. GABRIELLA
LOHAN, SHSP**

www.questsa.org
(210) 630-4690



Project QUEST Inc., is a 501(c)(3) organization funded in part by the City of San Antonio, Bexar County, the State of Texas, the U.S. Department of Labor and private funds.