As Project QUEST evolves, we shall remain true to our proud tradition of helping unemployed and underemployed adults in our community breakdown barriers to achieve living wage career opportunities.

DAVID J. ZAMMIELLO
PRESIDENT & CEO
Last year, we sent out a snapshot of the progress through our 25 years. In case you missed it, here are some highlights!

**Graduates Increase in Income**

$823,937,723

$9.51 per funded dollar

The cumulative wages of these graduates have increased by approximately 150%.

The increase in income earned by graduates has led to a rise in personal spending, catalyzing even more economic growth.

**Economic Impact of Spending**

523,446,493

$6.04 per funded dollar

Additionally, the higher socioeconomic status of the graduates will transfer to their children, resulting in a projected “transfer” of income to their children of $98.9 million per year once all of these children who will enter the labor force are employed.

**Economic Impact**

$321 million

$1.67 billion

$19.32 per funded dollar

**Total Impact over 25 Years**

8,418 jobs

$59.378.953

$104,917,469

$293,677,867
Dear Friends and Supporters,

Earlier this year, the results of a comprehensive economic impact study concluded that Project QUEST’s services produced an amazing $1.67B financial return to the San Antonio community over the course of its twenty-five year history. More importantly, our services helped transform the lives of individuals and families while providing much needed talent to employers. We approached our 26th year as a time of reflection, renewal and change.

Our leadership team, board, and stakeholders invested considerable energy planning our own “quest” in order to be well positioned to meet the future workforce needs of our diverse community. As this annual report highlights, Project QUEST delivered life changing services to 1,099 individuals across San Antonio and Bexar County. Strategically, we activated innovative changes which will enable us to scale and align services as workforce needs evolve. We are grateful to our partners who contributed to our success and strengthened our effectiveness.

DAVID J. ZAMMIELLO
President | CEO

DON A. BEELER
Chairman
THANK YOU TO OUR DONORS
January 1, 2018-December 31, 2018

$2,000,000 & UP
City of San Antonio

$1,000,000 & UP
Rockefeller Foundation & Chan Zuckerberg Initiative
U.S. Department of Labor

$200,000 & UP
Health Profession Opportunity Grants
USAA

$75,000 & UP
Bexar County

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Frost Bank Foundation
Valero Energy Foundation

$10,000 & UP
Andeavor
CHRISTUS Santa Rosa Health System
Wells Fargo

$5,000 & UP
Accenture Federal
Alamo Colleges District
Broadway Bank
Crockett National Bank

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McCormack Development
Paul Olivier

$75,000 & UP
Bexar County

$20,000 & UP
Charles and Nancy Cheever
Frost Bank Foundation
Valero Energy Foundation

$10,000 & UP
Andeavor
CHRISTUS Santa Rosa Health System
Wells Fargo

$5,000 & UP
Accenture Federal
Alamo Colleges District
Broadway Bank
Crockett National Bank
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Susan Oelsen
Susan Sheeran
Swen Borg Jr.
Sylvia Sanchez
Tyler Dolliver
Yolanda Cheney
Yolanda Smith
EDWARDO
RN, SAN ANTONIO COLLEGE

I graduated from the San Antonio College Registered Nursing program on December 13, 2018. Although I had many obstacles in my life, I had a family who always wished me the best with my goals and aspirations, and Project QUEST to help me achieve them. I began my QUEST in the fall of 2016 while living in Del Rio, Texas. The nursing program in my hometown only accepted ten students, and I was in the dreaded eleventh spot. For a total of three cycles, I was the first alternate every year. On my last day of clinical in Del Rio, I met a former QUESTER, who informed me how Project QUEST assisted her in the nursing program. After continuously trying to get into the nursing program in Del Rio, I decided to take a huge risk and move to San Antonio. I gathered all the necessary paperwork and was accepted into Project QUEST.

The first month and a half of Nursing School, I lived in my car. I did not have a paycheck associated with Bexar County, which is required by every apartment in San Antonio. Unfortunately, I failed the first semester by 0.2%. Despite being homeless, I knew how much I had invested and was not going to let anything stop me from achieving my dreams. I decided to go back the following semester, and after proof of income from Bexar County, I was able to move into an apartment. I feel that the journey in life may not always be smooth, but the people you meet, the challenges you face, and the perseverance one experiences, will shape the person you strive to be.

KIMBERLY
RN, BAPTIST SCHOOL OF HEALTH PROFESSIONALS

I am a spring 2018 graduate of the Baptist School of Health Professions Nursing Program and looking back at it all, I feel I have moved mountains! Project QUEST provided me with the tools and guidance to obtain my dream job as a NICU nurse. I had my first child when I was 17 years old and it was difficult to go to school and raise a family. I got a job at Methodist Hospital as a supply clerk and I knew very quickly that I wanted to move up in the medical field, becoming a CNA and one day floated to the Neonatal Intensive Care Unit.

Since that day I have known that I wanted to be a NICU nurse. In order to earn income, I joined the Air Force. I remarried after some time and moved back to San Antonio near family which helped me focus on finishing my pre-requisites for nursing school. When I was ready to apply to nursing school, I was worried about how I would pay for it. Fortunately, I heard about Project QUEST. Project QUEST has been more than just a source of financial aid for me. With weekly Vision Initiative Perseverance meetings, I gained skills and knowledge to be a successful student but also a successful employee. Through these meetings, I learned how to write a strong resume, cover letter and competitive interviewing skills. I recently interviewed for a position in the highest level NICU in the city and was offered the job on the spot.
ABOUT US

OUR MISSION

Project QUEST strengthens the economy and transforms lives by preparing individuals for in-demand, living wage careers.

OUR VISION

Project QUEST will be San Antonio’s leading workforce development initiative; providing life-changing services, education and career skills through collaboration and community partnerships.
2018 OUTCOMES

1,099 PARTICIPANTS SERVED

375 GRADUATES

396 PARTICIPANTS PLACED INTO IN DEMAND JOBS

375 GRADUATES PLACED INTO 27 IN-DEMAND OCCUPATIONS

THE AVERAGE WAGE PER HOUR FOR GRADUATES IS $22.26

375 GRADUATES

PRE-QUEST WAGE: $12,933
POST-QUEST WAGE: $42,650

ANNUAL EARNINGS INCREASE: 230%

ANNUAL EARNINGS

CAREER TRACKS

15% ALLIED HEALTH
16% LICENSED VOCATIONAL NURSES
25% INFORMATION TECHNOLOGY
43% REGISTERED NURSES
1% TRADES OR OTHER

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In November 2018, we held our Annual Luncheon, celebrating 26 years of impacting San Antonio’s workforce. The luncheon event at the San Antonio Marriott River Center was attended by more than 400 guests. In attendance were numerous elected officials, as well as Erica Prosper Nirenberg who delivered an outstanding keynote speech. We recognized the long-term partnership with Alamo Colleges and Graham Weston’s impact on our IT participants, through Open Cloud Academy. For the first time, we recognized our Distinguished QUESTER Misty Trevino for her amazing achievements since graduating from QUEST.